

Mortgage Product Providers

March 2024

Zephyr Homeloans

| Lenders that we deal with directly | Lenders that we deal with through a specialist packager |
|--|--|
| Accord Mortgages | Axis Bank (Brightstar) |
| Aldermore | Bath Building Society (Brightstar) |
| Bank of Ireland | Bluestone Mortgages (Brightstar, Positive Lending, TFC) |
| Barclays | Castle Trust (Brightstar, Positive Lending) |
| BM Solutions | Central Trust (Brightstar, Positive Lending, TFC) |
| Clydesdale Bank | Chorley Building Society (Buildloan, Positive Lending) |
| Coventry Building Society | Dudley Building Society (Brightstar, Positive, TFC) |
| Danske Bank | Earl Shilton Building Society (Brightstar) |
| Fleet Mortgages | Family Building Society (Brightstar, Positive, TFC) |
| Foundation Home Loans | Foundation Home Loans (Brightstar, Positive, TFC) |
| Generation Home | Hampshire Trust Bank (Brightstar, Positive Lending, TFC) |
| Halifax | Harpenden Building Society (Brightstar, Positive Lending, TFC) |
| Hodge Lifetime | Interbay (Brightstar, Positive Lending, TFC) |
| HSBC | Keystone (Brightstar, Positive Lending) |
| Investec | Landbay (Brightstar, Positive Lending, TFC) |
| Kensington Mortgages | Lendinvest (Brightstar, Positive Lending, TFC) |
| Kent Reliance | Mansfield Building Society (Brightstar, Buildloan) |
| Landbay | Marsden Building Society (Brightstar, Positive Lending) |
| Leeds Building Society | Masthaven Bank (Brightstar, Positive Lending, TFC) |
| Metro Bank | Melton Mowbray Building Society (Buildloan) |
| MPowered Mortgages | Monmouthshire Building Society (Buildloan) |
| Nationwide Building Society | Newbury Building Society (Brightstar) |
| NatWest | Octopus (Brightstar) |
| Newcastle Building Society | Pepper Homeloans (Brightstar, Positive, TFC) |
| Nottingham Building Society | Saffron Building Society (Brightstar, Positive Lending) |
| Paragon Mortgages | Shawbrook Bank (Brightstar, TBMC, Positive Lending, TFC) |
| Pepper Money | Skipton International (Brightstar) |
| Precise Mortgages | The Mortgage Lender (Brightstar, Positive Lending, TFC) |
| Principality Building Society | Tipton Building Society (Brightstar, Positive Lending) |
| Progressive Building Society | Together Mortgages (Brightstar, Positive Lending, TFC) |
| Saffron Building Society | Vida Homeloans (Brightstar, Positive Lending, TFC) |
| Santander | United Trust Bank (Brightstar, Positive Lending) |
| Scottish Building Society | West One (Brightstar, Positive Lending, TFC) |
| Scottish Widows Bank | Zephyr Homeloans (Positive Lending, TFC) |
| Skipton Building Society | |
| The Co-operative Bank for Intermediaries | |
| The Mortgage Lender (TML) | |
| The Mortgage Works | |
| TSB | |
| Vida Homeloans | |
| Virgin Money | |
| West Brom for Intermediaries | |



Mortgage Procuration Fees

March 2024

| Lender | Fee Description | Gross fee paid to Openwork (% of the loan amount) | Minimum Fee | Maximum Fee |
|---------------------------|--|---|----------------|----------------|
| Accord Mortgages | Standard Online Apps £30,000+ | 0.45% | £200 | - |
| | Offset applications £30,000+ | 0.45% | £200 | - |
| | Portability Option (additional balance only) | 0.30% | _ | - |
| | Additional Loans of £5,000 or more | 0.30% | £50 | - |
| | Buy to Let | 0.50% | £200 | - |
| | Product Transfers | 0.30% | - | - |
| Aldermore | Standard | 0.55% | - | - |
| | Buy to Let | 0.65% | - | - |
| | Specialist Buy to Let | 0.65% | - | - |
| | Later Life Lending | 0.80% | _ | - |
| | Product Transfer | 0.35% | - | - |
| Bank of Ireland | Residential | 0.40% | - | - |
| | Buy to Let | 0.50% | - | - |
| | First Start | 0.50% | _ | - |
| | Product Transfer | 0.30% | - | - |
| Barclays | Standard | 0.40% | - | - |
| | Offset | 0.40% | - | - |
| | Buy to Let | 0.45% | - | - |
| | Retention loans | 0.20% | - | - |
| | Further Advance | 0.30% | - | - |
| BM Solutions | Buy to Let | 0.50% | - | - |
| | Product Transfer | 0.50% | - | - |
| Clydesdale Bank | Standard | 0.40% | _ | _ |
| | Product Transfer | 0.20% | _ | _ |
| | Further Advance | 0.40% | - | - |
| Coventry Building Society | Standard | 0.45% | _ | £15,000 |
| Coventry Building Society | Buy to Let | 0.45% | | £15,000 |
| | Residential and BTL Product Transfer | 0.43% | - | £15,000 |
| Danske Bank | Standard (including Product Transfer) | 0.40% | - | - |
| Fleet Mortgages | Buy to Let | 0.50% | - | - |
| | Product Transfer | 0.35% | - | - |
| Foundation Home Loans | Residential and Buy to Let | 0.50% | - | - |
| | Product Transfer | 0.30% | - | - |
| Generation Home | Residential | 0.40% | - | - |
| | Product Transfer | 0.25% | - | - |
| | | | | |

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| Hodge Lifetime HSBC | Product Transfer Further Advance 50+ Mortgage and Retirement Interest Only 50+ Mortgage and Retirement Interest Only (Additional Borrowing) 50+ Mortgage Product Transfer Portfolio Buy to Let Standard Buy to Let | 0.40% 0.40% 0.55% 0.55% 0.30% 0.55% | - - £225 £225 - | - - - |
|--------------------------------|--|--|-----------------------------|-------------|
| | 50+ Mortgage and Retirement Interest Only 50+ Mortgage and Retirement Interest Only (Additional Borrowing) 50+ Mortgage Product Transfer Portfolio Buy to Let Standard | 0.55% 0.55% 0.30% | £225 £225 | |
| | 50+ Mortgage and Retirement Interest Only (Additional Borrowing) | 0.55% | £225 | - |
| | 50+ Mortgage and Retirement Interest Only (Additional Borrowing) | 0.55% | £225 | - |
| | 50+ Mortgage and Retirement Interest Only (Additional Borrowing) | 0.30% | | - |
| HSBC | 50+ Mortgage Product Transfer Portfolio Buy to Let Standard | 0.30% | | |
| HSBC | Portfolio Buy to Let Standard | | - | |
| HSBC | Standard | 0.55% | | - |
| HSBC | | | £1,375 | - |
| HSBC | | | | |
| | Runy to Lot | 0.40% | - | - |
| | | 0.50% | - | - |
| | Product Transfer | 0.20% | - | - |
| | | | | |
| Investec | Residential | 0.50% | - | - |
| | Buy to Let | 0.50% | - | - |
| | | | | <u> </u> |
| Kensington | Residential and Buy to Let | 0.50% | - | - |
| | Product Transfer | 0.30% | - | - |
| | Flexi Fixed for Term | 0.75% | - | - |
| | | | | |
| Kent Reliance | Residential | 0.40% | - | - |
| | Buy to Let | 0.50% | - | - |
| | Product Transfer | 0.30% | - | - |
| | Residential Further Advance | 0.40% | £150 | - |
| | Buy to Let Further Advance | 0.50% | £150 | |
| | | | | |
| Landbay | Buy to Let | 0.55% | - | - |
| | Buy to Let Product Transfer | 0.35% | - | - |
| | | | | |
| Leeds Building Society | Standard | 0.40% | - | - |
| | Buy to Let and Holiday Let | 0.50% | - | - |
| | Product Transfer | 0.20% | - | - |
| | | | | |
| Metro Bank | Residential | 0.40% | - | - |
| | Buy to Let | 0.43% | - | - |
| | Product Transfers | 0.30% | - | - |
| | | | | |
| MPowered Mortgages | Residential | 0.40% | - | - |
| | Buy to Let | 0.60% | - | - |
| | | | | |
| Nationwide Building Society | Residential | 0.40% | £225 | - |
| | Product Transfer | 0.20% | - | - |
| | Further Advance | 0.40% | £100 | - |
| | | | | |
| NatWest Intermediary Solutions | Residential Purchase (loans above £25,000) | 0.40% | £250 | £20,000 |
| | Residential Remortgage (loans above | 0.40% | £250 | £20,000 |
| | (£10,000) Buy to Let (loans above £25,000) | 0.45% | £250 | £20,000 |
| | Product Transfers (loans above £25,000) | | 1250 | |
| | Troduct Transfers (todits above £25,000) | 0.20% | | £20,000 |
| Newcastle Building Society | Residential | 0.40% | _ | - |

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| | Buy to Let | 0.50% | - | - |
|-------------------------------|---|-------|------|--------|
| | Product Transfer | 0.20% | | |
| | | | | |
| Nottingham Building Society | Residential | 0.40% | £200 | _ |
| | Buy to Let | 0.40% | £200 | _ |
| | Holiday Let | 0.50% | £200 | _ |
| | Limited Company Buy to Let | 0.55% | £200 | _ |
| | Residential and Buy to Let Product Transfer | 0.30% | _ | - |
| | Ltd Co Buy to Let and RIO Product Transfer | 0.35% | - | - |
| | Commercial Buy to Let | 0.55% | £200 | - |
| | , | | | |
| Paragon Mortgages | Buy to Let | 0.55% | £300 | - |
| | Buy to Let Product Transfer | 0.40% | - | - |
| | Residential | 0.55% | £300 | - |
| | Further Advance | 0.55% | - | - |
| | Short-Term Funding | 0.75% | - | - |
| | | | | |
| Pepper Money | Residential | 0.50% | - | - |
| | Buy to Let | 0.50% | - | - |
| | Product Transfer | 0.27% | - | - |
| | | | | |
| Precise Mortgages | Residential (Near Prime) | 0.60% | - | - |
| | Buy to Let | 0.60% | - | - |
| | Product Transfer | 0.30% | - | - |
| | | | | |
| Principality Building Society | Standard | 0.42% | £175 | £2,500 |
| | Buy to Let | 0.47% | £175 | £2,500 |
| | Product Transfer | 0.20% | - | - |
| | | | | |
| Progressive Building Society | Standard | 0.40% | £150 | £2,000 |
| | Product Transfer | 0.20% | £200 | £2,000 |
| | | | | |
| Saffron Building Society | Residential | 0.45% | - | - |
| | Buy to Let | 0.45% | - | - |
| | Self-Build | 1.00% | - | - |
| | | | | |
| Santander for Intermediaries | Residential | 0.40% | - | - |
| | Product Transfers | 0.20% | - | - |
| | Buy to Let | 0.45% | - | - |
| | | | | |
| Scottish Building Society | Residential | 0.40% | - | £4,000 |
| | Buy to Let | 0.40% | - | £4,000 |
| | | | | |
| Scottish Widows Bank | Residential | 0.40% | - | - |
| | Product Transfer | 0.40% | - | - |
| | Further Advance | 0.40% | - | - |
| | | | | |
| Skipton Building Society | Standard loans above £25,000 | 0.40% | - | - |
| | Shared Ownership loans above £25,000 | 0.45% | - | - |
| | Buy to Let loans above £25,000 | 0.50% | - | £7,500 |
| | Residential Product Transfer | 0.30% | - | - |



| | Buy to Let Product Transfer | 0.35% | - | £7,500 |
|--|--|--------|------|--------|
| | | | | |
| The Co-operative Bank for Intermediaries | Residential | 0.40% | - | £4,000 |
| | Buy to Let | 0.48% | - | £1,680 |
| | Premier Buy to Let | 0.48% | - | £2,400 |
| | Residential Product Transfer | 0.30% | - | - |
| | Buy to Let Product Transfer | 0.30% | - | - |
| | Premier Buy to Let Product Transfer | 0.30% | - | - |
| The Mortgage Lender (TML) | Residential | 0.60% | - | - |
| | Buy to Let | 0.60% | _ | _ |
| | Product Transfer | 0.30% | _ | _ |
| | | | | |
| The Mortgage Works | Buy to Let (Incl. Further advances) | 0.48% | - | - |
| | Buy to Let Large Portfolio (Incl. Further advances) (> 10 mortgaged Buy to Let properties) | 0.58% | - | - |
| | Buy to Let Limited Company (Incl. Further advances) | 0.58% | - | - |
| | Buy to Let Product Transfer | 0.20% | - | - |
| | | | | |
| TSB | Residential | 0.40% | - | - |
| | Buy to Let | 0.48% | - | - |
| | Product Transfer | 0.30% | - | - |
| | Additional Borrowing | 0.30% | £100 | - |
| Vida Homeloans | Residential | 0.60% | - | - |
| | Buy to Let | 0.60% | _ | _ |
| | Product Transfer | 0.30% | - | - |
| | | | | |
| Virgin Money | Standard Purchase and Remortgage | 0.47% | - | - |
| | Buy to Let | 0.50% | - | - |
| | Product Transfer | 0.38% | - | - |
| | Porting | 0.47% | - | - |
| West Bromwich Building Society | Standard | 0.40% | | _ |
| | Product Transfer | 0.40% | _ | _ |
| | | 0.2076 | | |
| Zephyr Homeloans | Buy to Let | 0.50% | - | - |
| | | | | |

| Lenders available through the Brightstar | | | | |
|--|----------------|--------|---|---|
| Bath Building Society | All products | 0.40% | - | - |
| Bluestone Mortgages | All products | 0.45% | - | - |
| Cambridge and Counties | All products | 0.50% | - | - |
| Castle Trust | Buy to Let | 0.75% | - | - |
| Castle Trust | Residential | 0.50% | - | - |
| Central Trust | All products | 0.50% | - | - |
| Dudley Building Society | All products | 0.40% | - | - |
| Early Shilton Building Society | All products | 0.20% | - | - |
| Family Building Society | All products | 0.425% | - | - |
| Family Building Society | Owner Occupied | 0.40% | - | - |

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| Family Building Society | Offset | 0.43% | - | - |
|-------------------------------------|---------------------------------------|--------|----------|--------|
| Family Building Society | Family Mortgage | 0.45% | - | - |
| Foundation Homeloans | All products - BTL | 0.425% | - | - |
| Foundation Homeloans | All products – Specialist Residential | 0.40% | - | - |
| Hampshire Trust Bank | All products | 0.75% | - | - |
| Harpenden Building Society | All products | 0.50% | - | - |
| Interbay | All products | 0.85% | - | - |
| Interbay | Holiday Let | 0.40% | - | - |
| Keystone | All products | 0.375% | - | - |
| Landbay | All products | 0.55% | - | - |
| Lendinvest | All products | 0.50% | - | - |
| Mansfield Building Society | All products | 0.175% | - | - |
| Mansfield Building Society | Standards | 0.175% | - | - |
| Mansfield Building Society | Exclusives | 0.40% | - | - |
| Marsden Building Society | Standard Products | 0.15% | - | - |
| Marsden Building Society | Semi Exclusives | 0.40% | - | - |
| Masthaven | Residential | 0.425% | - | - |
| Mercantile Trust | All Products | 1.00% | - | - |
| Newbury Building Society | Priced for risk products | 0.40% | - | - |
| Newbury Building Society | BTL and Specialist | 0.35% | - | - |
| Pepper Homeloans | All products | 0.40% | - | - |
| Saffron Building Society | Self-Build | 0.50% | - | - |
| Saffron Building Society | Standard Residential | 0.35% | - | _ |
| Secure Trust Bank | All products | 0.50% | - | _ |
| Shawbrook Bank | Buy to Let (R10) | 0.63% | - | _ |
| | Buy to Let (R1 and LRI) | 0.88% | | |
| The Mortgage Lender | All products | 0.40% | | _ |
| Tipton Building Society | All products | 0.40% | <u> </u> | - |
| Together | All products (excl. below) | 0.75% | | _ |
| Together | 2 Year Fixed at 3.59% | 0.30% | | _ |
| Together | Loan £120,001 to £250,000 | 0.75% | _ | - |
| United Trust Bank | All products | 0.40% | _ | - |
| Vida Homeloans | All products | 0.60% | | - |
| West One | Regulated | 0.75% | - | - |
| | Non-regulated | 1.00% | _ | - |
| Zephyr Homeloans | All products | 0.43% | | - |
| | | | | |
| | Lenders available through Buildl | _oan | | |
| Bath Building Society | Self-Build | 0.40% | - | - |
| Buckinghamshire Building Society | Self-Build | 0.40% | - | £1,500 |
| Chorley Building Society | Self-build | 0.40% | | |
| Darlington Building Society | Self-build | 0.40% | | - |
| Furness Building Society | Self-build | 0.40% | | - |
| Hinckley And Rugby Building Society | Self-Build | 0.40% | _ | _ |
| Mansfield Building Society | Self-build | 0.40% | | |
| Newcastle Building Society | Self-build | 0.40% | - | |
| Stafford Bailway Building Society | Self-build | 0.40% | - | - |
| | | | | |

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Self-build

Self-Build

Self-Build

Self-build

Self-build

Stafford Railway Building Society

The Nottingham Building Society

The West Brom

The Loughborough Building Society

Tipton and Coseley Building Society

0.40%

0.40%

0.50%

0.40%

0.40%

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£2,500

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|--------------------------------------|--|-----------------|-------|----------|
| | | 9 | | VOrk |
| Vernon Building Society | Self-Build | 0.40% | PARIN | - |
| | Lenders available through Po | ositive Lending | ł | |
| Bluestone Mortgages | All products | 0.43% | _ | _ |
| Castle Trust | All products | 1.03% | | |
| Central Trust | All products | 1.03% | | |
| Chorley Building Society | All products - BTL | 0.48% | | |
| Chorley Building Society | All products – Residential | 0.38% | | |
| Dudley Building Society | All products – Residential | 0.38% | | |
| Dudley Building Society | All products – BTL | 0.38% | | |
| Family Building Society | All products – BTL | 0.53% | | |
| Family Building Society | Family Mortgage | 0.55% | £245 | |
| Family Building Society | Offset | 0.53% | £225 | |
| Family Building Society | Owner Occupier | 0.38% | £115 | <u> </u> |
| Foundation Homeloans | All products - BTL | 0.48% | | |
| Foundation Homeloans | All products – Bridential | 0.48% | | |
| | All products - BTL | | | - |
| Harpenden Building Society | All products - Residential | 0.53% | - | - |
| Harpenden Building Society | All Products – Residential | 0.53% | | - |
| Marsden Building Society | All Products – BTL | 0.43% | | - |
| Pepper Homeloans Pepper Homeloans | All products – BTL All products – Residential | 0.43% | | - |
| Saffron Building Society | Self-Build | 0.43% | | |
| Shawbrook Bank | 55+ Products (Residential) | 1.03% | | <u> </u> |
| Shawbrook Bank | All products - BTL | 0.43% | | |
| Tipton Building Society | All products - BTL | 0.43% | | £2.750 |
| Tipton Building Society | All products - Bri All products - Residential | 0.53% | | £2.750 |
| Together Mortgages | All other products | 0.55% | | 12,750 |
| Together Mortgages | Prime Plus | 0.33% | | |
| Together Mortgages | All products - BTL | 0.655% | | - |
| United Trust Bank | Purchase and Remo | 0.43% | | |
| United Trust Bank | Unencumbered | 0.53% | | |
| Vida Homeloans | All products - BTL | 0.33% | | |
| Vida Homeloans | All products - Bri All products - Residential | 0.48% | - | - |
| West One | All products – Residential | 0.43% | - | - |
| | All products – BTL | 0.48% | | - |
| Zephyr Homeloans | • | | - | - |
| | Lenders available through TI | | | |
| Aldermore | Standard | 0.40% | - | - |
| Bluestone Mortgages | Residential | 0.50% | - | - |
| | Buy to Let | 0.45% | - | - |
| Fleet Mortgages | Buy to Let | 0.35% | - | - |
| Foundation Homeloans | Buy to Let | 0.50% | - | - |
| Harpenden Building Society | All products | 0.50% | - | - |
| Hampshire Trust Bank | Buy to Let | 0.75% | - | - |
| Interbay | All products | 0.75% | - | - |
| Kensington | Standard | 0.50% | - | - |
| Landbay | Standard | 0.55% | - | - |
| LendCo | Buy to Let | 0.375% | - | - |
| LendInvest | All products | 0.50% | - | - |
| Pepper Homeloans | Standard | 0.50% | - | - |
| Precise | Residential and Buy to Let | 0.60% | - | - |
| Redwood Bank | Residential | 0.75% | - | - |
| | | | | |



| Reliance Bank | All products | 0.375% | - | - |
|-----------------------------|--------------------------|--------|---|---|
| Shawbrook Bank | Buy to Let non portfolio | 0.375% | - | - |
| | Buy to Let Portfolio | 0.50% | - | - |
| The Family Building Society | Family Mortgage | 0.55% | - | - |
| | Offset Mortgage | 0.50% | - | - |
| | Standard | 0.40% | - | - |
| | Buy to Let | 0.50% | - | - |
| The Mortgage Lender | Residential | 0.40% | - | - |
| Together Mortgages | Residential | 0.75% | - | - |
| | Buy to Let | 0.50% | - | - |
| | Consumer Buy to Let | 0.50% | - | - |
| United Trust Bank | Residential | 0.40% | - | - |
| Vida Homeloans | Residential | 0.60% | - | - |
| | Buy to Let | 0.45% | - | - |
| West One | Buy to Let | 0.45% | - | - |
| Zephyr Homeloans | Buy to Let | 0.45% | - | - |